

# From Failed Class to a Fruitful Online Engineering Technology Program

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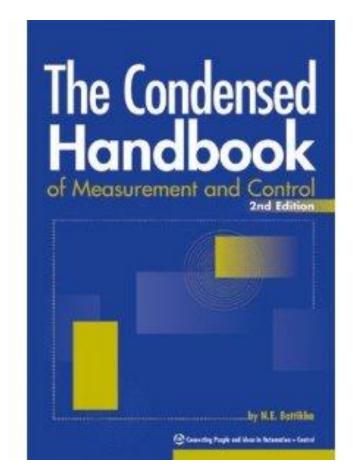
University of Kansas Continuing Education Lawrence, KS, USA



How many of you have started a new program with great hope, only to see it fail? Would some of you share the program and the way in which it failed?



# Genesis of the program 2006





















Introduction to

### **PROCESS INSTRUMENTATION & CONTROL**

NOVEMBER 6-9, 2006

University of Kansas o Lawrence, Kansas









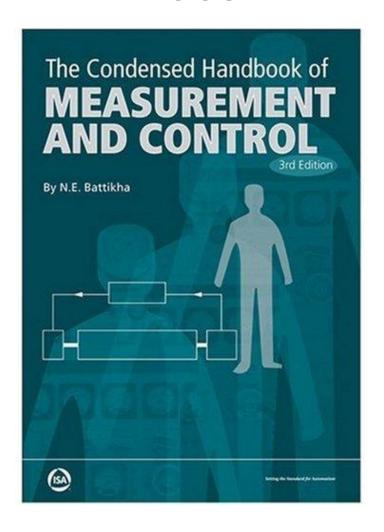




# Why did it fail?



# Online program begins 2009





### Online **Certificate** Course

- Module 1 Sensors and Symbology
- Module 2 Control Functions
- Module 3 Installation and Engineering Functions



# Live on-line presentations vs. Recorded, on-demand classes



# Instructor agreement:



# Instructor agreement:

40% of gross minus initial \$5K for marketing

Advantages and Drawbacks?

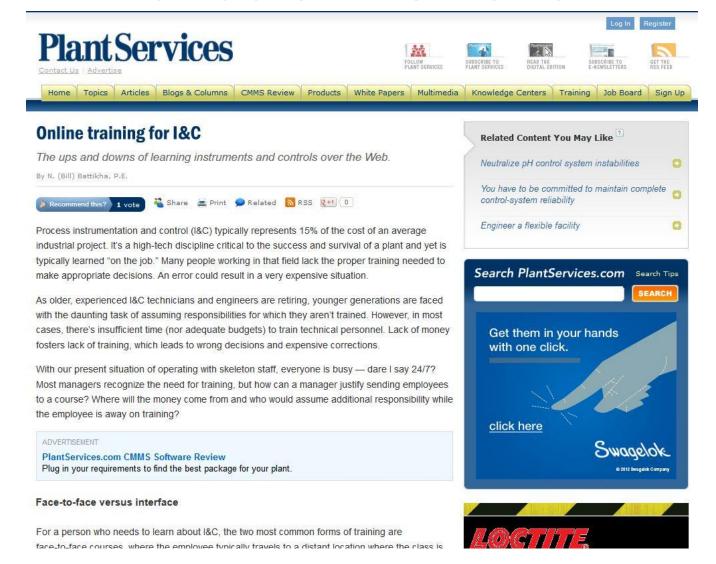


### Instructor Promotion



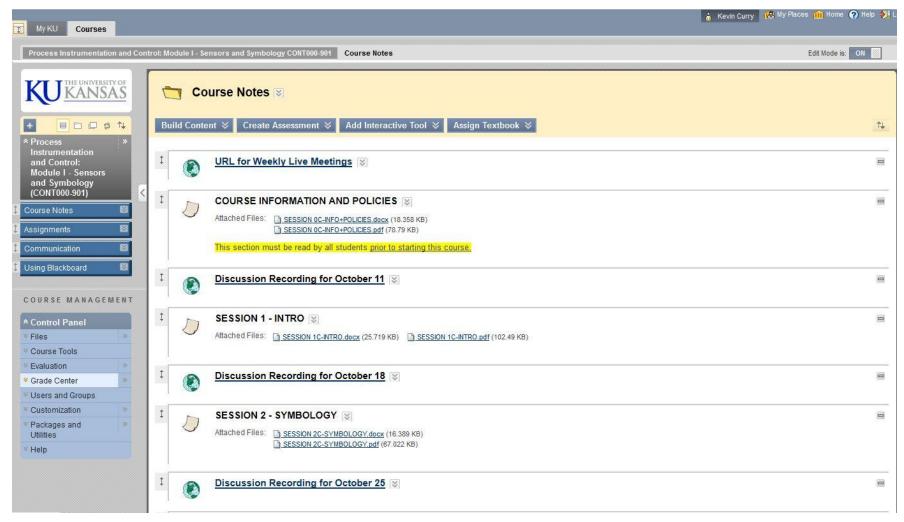


### Instructor Promotion



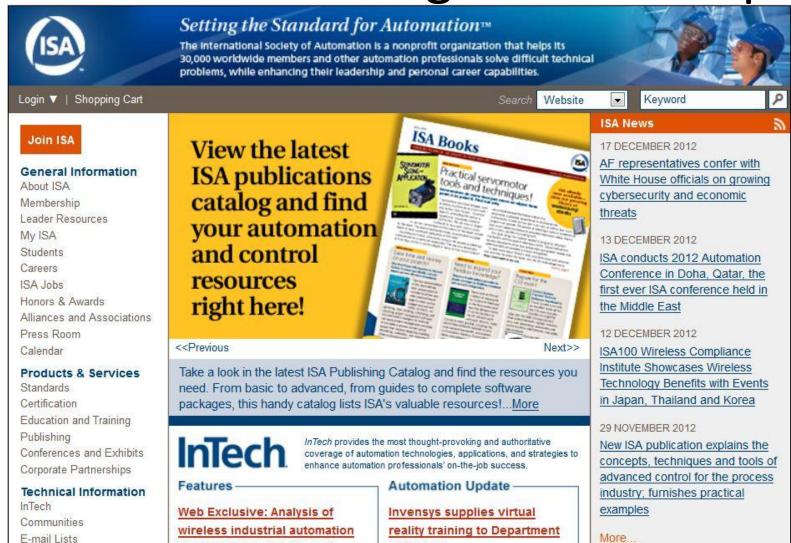


## **KU Blackboard**





# Promotion through Partnership





ISA Divisions

of Energy

standards: ISA-100.11a and

# Benefits and drawbacks of such a partnership based on sharing a percentage of the revenue?







Ashley,

As part of our efforts to provide our members and customers with the highest quality automation information worldwide, we are sending you this note from the University of Kansas about the Online Certificate Program in Process Instrumentation and Control.

Having trouble viewing this e-mail? View it in your browser.





### Online Certificate Program in

Register Here

### **Process Instrumentation and Control**

Tell a Colleague

Module 2: February 9-March 8, 2012

Module 3: May 31-June 28, 2012

Update Your Knowledge

**Certify Your Competence** 

The University of Kansas Continuing Education is offering an online certificate program in <u>Process</u>

<u>Instrumentation and Control (I&C)</u>, covering the different phases of I&C from a nonmathematical and



<u>vcr3iori)</u>

Safety Instrumented Systems: Design, Analysis & Justification

(EC50E: Online Version)

Fall Semester 2012

Certified Automation Professional (CAP) Online Exam Review 10 September - 9 November 2012

Course

Certified Control Systems Technician (CCST) Online Exam Review 10 September - 23 November 2012

20 August - 12 October 2012

Course

Safety Instrumented Systems: Design, Analysis and Justification 17 September - 19 November 2012

(EC50E: Online Version)

Certified Control Systems Technician (CCST) Online Exam Review 1 October - 12 December 2012

Course

Safety Instrumented Systems: Design, Analysis, and Justification 22 October - 14 December 2012

(EC50E: Online Version)

### Other Online Opportunities

<u>University of Kansas Certificate Program: Cybersecurity for Industrial Automation and Control Systems</u>
15 October 2012 - 29 April 2013

University of Kansas Certificate Program: Process Instrumentation and Control

11 October 2012 - 27 June 2013

University of Kansas Certificate Program: Process Control and Advanced Regulatory Control Strategies

27 September 2012 - 25 April 2013

Advanced Diploma of Industrial Automation from the EIT

(U.S. Program Name: Associate Degree in Industrial Automation)

Master of Business and Project Management (Industrial Automation) from the EIT

\*Course topics subject to change.



- Large enrollment = expensive marketing
- Perspective:
  - inexpensive per person emailed
  - much less per module than marketing done in 2006

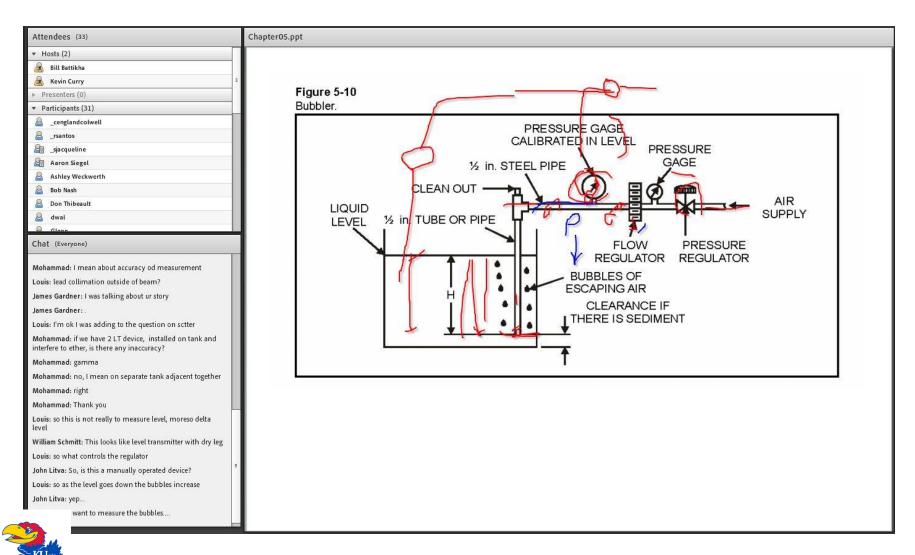


### Results

- FY 2010 52 students (6 international)
- FY 2011 71 students (23 international)
- FY 2012 106 students (15 international)
- FY 2013 (to date) 68 students (8 international)



## FY 2011 – Adobe Connect



### 2011 – Instructor Search

- Already teaching courses "onsite"
- Industry experience
- Bonus if published a text



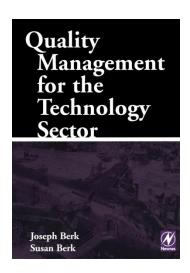
# Choosing topics: Cast a wide net or choose a niche from the beginning?

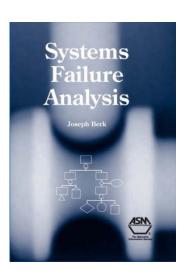


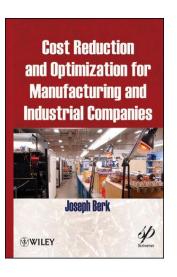


# Manufacturing Optimization Course

- Manufacturing Quality Management
- Root Cause Failure Analysis
- Cost Reduction and Optimization









# Manufacturing Optimization Course

### Online training now available!

We often receive calls from individuals asking if they can attend our training programs online, and we're pleased to announce that now you can do so. We've teamed with the University of Kansas, and we are pleased to offer a Manufacturing Optimization Online Certificate Program.



The <u>Manufacturing Optimization Online Certificate Program</u> features practical, experience-based and proven approaches for rapidly optimizing your manufacturing process. The program includes basic concepts, improvement opportunity identification techniques, implementation strategies, risk identification and avoidance methodologies, and extensive use of practical examples in all modules. Here's the schedule for our next courses:

Delivery Performance Improvement: Aug 21 - Sep 6, 2012

Cost Estimation: Oct 16 - Nov 1, 2012

Industrial Statistics: Jan 8 - Jan 24, 2013

Quality Management: Mar 5 - Mar 21, 2013

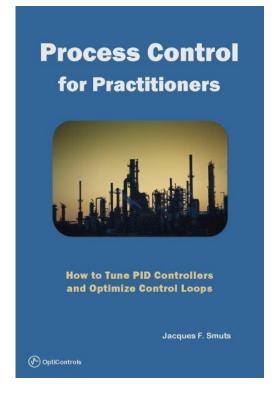
Root Cause Failure Analysis: Apr 30 May 16, 2013

Cost Reduction and Optimization: Jun 25 - Jul 18, 2013



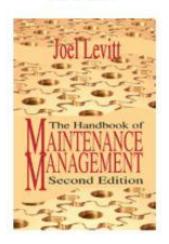
# 2012 – Advanced Process Instrumentation and Control

- Retain and expand audience
- Partnered with ISA again





Module 1



The Handbook of Maintenance Management, Second Edition by Joel Levitt, published by Industrial Press, NY

Module 2



Maintenance Planning, Coordinating and Scheduling, Second Edition by Don Nyman and Joel Levitt, published by Industrial Press, NY

Module 3



The Complete Guide to Preventive and Predictive Maintenance, Second Edition by Joel Levitt, published by Industrial Press, NY











### A golden opportunity for the New Year

Help strengthen professionalism in our industry

I'm a limi believer in making resolutions for

Why! Because many years ago I was struck by these words written by poet Edith Lowjoy Pierce are going to put words on them ourselves. The book is pailed Opportunity, and its first chapter is New Year's Cay."

lutions Topportunities) for the new year will that appears regularly in Fleet Maintenance. probably include at least one of the following lose weight, exercise, beffer manage finances, become more organized, enjoy file more, spend more time with family and Irlands, pat botter or become a better person.

#### Special Resolution

As you prepare your opportunities locities year. would like to suggest adding one to your list that all of us at Fleet Maintenance believe is most. worthis helping evolve professionalism in the fact maintenance industry.

Upon successful completion of the Maintenance Management Online Certificate Course, participants are awarded a cert ficate by the University of Kernsie (AU) and Fleet Maintenance docu-We will note the book. Its pages are blank. We menting their specialized education and knowledge in maintenance management.

feating trainer of maintenance professionals and

lexit has conducted over 500 training sessions ship candidate. for more than 15,000 malmenance leaders from 3,000 organizations in more than 20 occur- in eleventricepros com/awards/scholars/no/frec trics. Since 1980, he has been the president of Springfield Resources, a Lafayette HT, PA-based management consulting firm that services clients of all sizes on a wide range of maintenance issues.

Comprise details about the Maintenance Management Online Cortificate Course can be found on the KU Continuing Education's website. at www.continuinged.ku.cdu/organams/maintenance\_management/index.php.

The Fleet Maintenance/Kansas University Scholarship Program is intended to advance the cause of maintenance management a critical component in fleet operations.

### Next Steps

You can become involved with the Flast Maintenance Kensas University Scholarship Program by nominating wimaging for a sob-farship, becoming a program sponsor or doing both.

To qualify for the scholarship, a person most The instructor for the course is locil lightty a have, at minimum, two years of work experience. in fleet maintenance and aspire to a career in If you're like most popule, your list of reso- the author of a column be management matters - float maintenance management. No hindsticks. may come from anyone, including the scholar-

Nomination forms can be found at www.veni-

The dead neter combations is April 15, 2012. Ten full schoarships will be awarded. Winners will be notified by June 1, 2012, and will be rangemixed in the October issue of Fleet Maintenance. and or line, and at a Technology & Maintenance. Council (TMC) annual meeting.

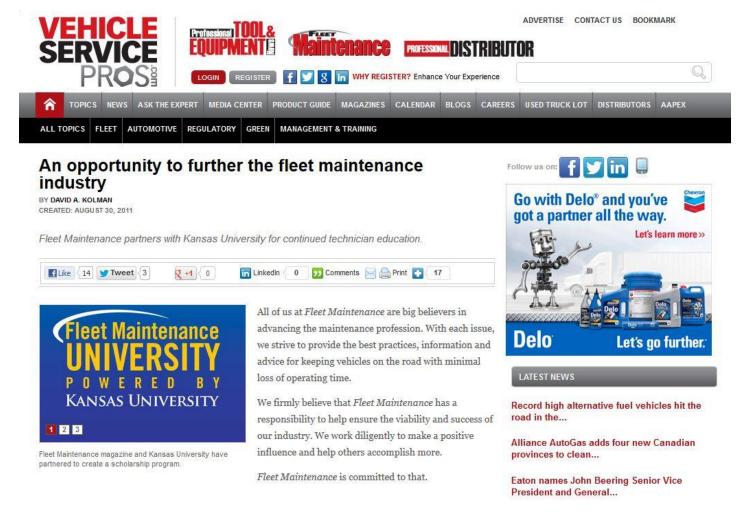
### Program Sponsorship

All present, Michelini and WorkSafe USA are the sole program sponsors.

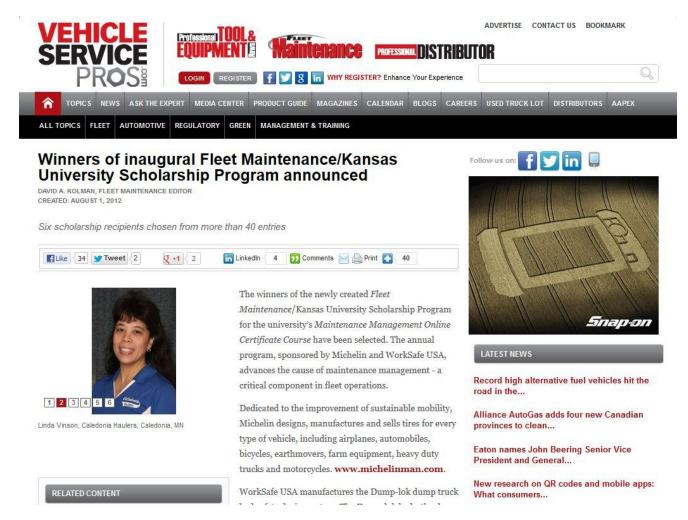
Dedicated to the improvement of sustainable mobility. Mignetin designs, manuferhorss. and set's tires for every type of vehicle, including simplanes, automobiles, bicycles, earthmovers, farm equipment, heavy duty trucks. and motorcycles.

WorkSate USA manufactures the Dump-lox dump truck bed safety dexice system. The Dump-Tak kicks the dump bad in the resect position.











# 2012 – Asphalt Pavement Management





### Asphalt Pavement Management, Recycling & Preservation

### **Online Certificate Program**

September 20, 2011-March 27, 2012

Online training: Online sessions meet every Tuesday at 7:00 - 8:00 p.m. Eastern Time

#### Course Home

Course Schedule & Module Descriptions

Exams, Quizzes & Course Information

#### Instructor

Registration Information

Registration and Fees

Train Your Group

How to Register

Refunds & Cancellations

Program Accessibility

Privacy Policy

The Asphalt Pavement Management, Recycling & Preservation Online Certificate Program consists of three modules covering pavement evaluation, management, recycling and preservation. Those who are faced with the challenges of maintaining roadways on a shrinking budget will learn cost and energy—efficient strategies to extend the useful service life of pavement. The instructor, Blair Barnhardt, has spent over 30 years building roads and implementing the technologies presented in this class. He has taught his innovative asphalt pavement recycling and preservation procedures to thousands of agency engineers, resulting in millions of dollars in savings.

### Participants in this training program will learn:

- . to evaluate pavement distress and recommend repair strategies
- . to use techniques such as crack sealing/filling, patching, chip seals, slurry seals, microsurfacing, thin overlays

Although Module 1 has begun,

and 3 of the course. You can

Please look over the course

to receive a certificate.

registration is open for Modules 2

begin with Modules 2 and 3 and

finish up with Module 1 next year.

content to see what is covered in

each module. You are required to

take all three modules if you wish

- . to couple the pavement management program to the recycling and preservation components
- · to identify strategies to get more years of service from newer pavements

### Who Should Enroll



# 2012 – Land Development Strategies for Civil Engineers

# Land Development Strategies for Civil Engineers ONLINE CERTIFICATE PROGRAM

### By attending this webinar series, you can expect to:

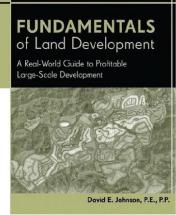
- understand the issues guiding both vertical and horizontal mixed-use projects including environmental, social and economic considerations.
- assess current programs implemented to guide sustainable land development design trends.
- learn what you should research online so you can base your development decision on regulatory facts.
- discover the constraints and benefits of specific site conditions and characteristics.
- learn a detailed business plan for the role of land development engineers.
- explore how the project management system will change as technology changes.

### **OUR INSTRUCTOR**

### David E. Johnson, P.E.,

P.P., has more than 35 years of experience in the real estate development industry including working for local government and

as a consulting engineer. He has also worked for the National Association of Home Builders in Washington, D.C., and has more than 17 years of executive experience working for major builder/developers in Florida and New Jersey. He is the author of two real estate development textbooks and is a national seminar instructor on real estate development topics. He is a professional engineer in five states, a registered professional planner in New Jersey, and a Broker/Realtor\* in North Carolina.





To get more information and register visit us at ContinuingEd.ku.edu/programs/land\_development

### Focus for FY 13

- Subjects industrial automation and instrumentation classes and maintenance classes
- Key audience energy companies, who accounted for a high portion of the attendees



# Continuing classes

- Process Instrumentation and Control Online Certificate Course
- Advanced Process Instrumentation and Control Course
- Maintenance Management Online Certificate Course



# **Expanded Manufacturing Certificate**

### Manufacturing Performance Online Certificate Program

Tuesdays and Thursdays • August 21, 2012-July 18, 2013

Online training— Online sessions meet every Tuesday and Thursday at 7:00 - 8:00 p.m. Eastern Time

#### Course Home

Contact

Online Technical Certificate Programs





Each year, hundreds of manufacturing practitioners worldwide learn to improve their engineering, manufacturing and process capabilities in manufacturing training seminars taught by our instructor, Joseph Berk. Our Manufacturing Performance Improvement Online Certificate Program allows individuals to receive training that was once available only to those whose companies would bring in Mr. Berk for onsite seminars. Best of all, the certificate can be completed online, so you will have no travel expenses or time away from the workplace.

### How the Manufacturing Performance Certificate Works

- Complete three courses of your choice over two years and earn a certificate in Manufacturing Performance
- Complete six courses of your choice over three years and earn an advanced certificate in Manufacturing Performance

### What You Will Learn

- Proven approaches for quality improvement in manufacturing and service environments
- Quality-related statistical considerations presented in an easy-to-understand manner
- Approaches for identifying all potential failure causes
- Optimal corrective action selection and implementation

### **Manufacturing Performance Courses**

Complete any three courses of your choice within two years to receive a Certificate in Manufacturing Performance or complete any six over three years and earn an Advanced Certificate in Manufacturing Performance.

Manufacturing Delivery Performance Improvement

Manufacturing Cost Estimation

Industrial Statistics

Manufacturing Quality Management

Root Cause Failure Analysis

Cost Reduction and Optimization

Course offerings for this certificate are subject to change.



# Basics of Shutdowns, Turnarounds and Outages

# The Basics of Shutdowns, Turnarounds and Outages Online Certificate Course

October 23, 2012 - June 18, 2013

Online training: Online sessions meet every Tuesday at 7 - 8 p.m. Eastern Time

#### Course Home

Course Schedule & Module Descriptions

Exams, Quizzes & Course Information

Instructor

Registration Information

Other Online Certification Programs

### Contact

### **Kevin Curry**

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kgcurry@ku.edu

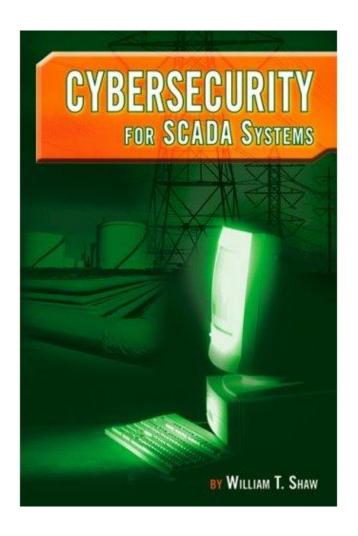
The online certificate program in The Basics of Shutdowns, Turnarounds and Outages consists of three modules covering the five phases of the process. This program has been designed for heavy maintenance environments including refineries, power plants, chemical plants, mines, large factories and other large facilities. It is especially applicable for the project teams that might consist of outage planners, maintenance managers, project engineers, supervisors, maintenance engineers, planners and trainees for these positions. This course is also designed for contractors who manage client shutdowns, in whole or in part. The course focuses 85% on the planning process, and the remaining 15% consists of execution tactics to keep the project on task.

Participants in this training program will learn:

- How to evaluate the effectiveness of their current shutdown effort
- · How to account for everything that goes into an outage or shutdown
- How to prepare customized checklist so everything is remembered
- . When to say no to added work and avoid scope creep
- When and how to use Gantt. CPM and PERT charts
- What documents to save and how to organize them
- How to break a job into activities
- How to set up the shutdown team
- . What shifts structures to use and how much they really cost
- . How to set up safety program for shutdowns
- · How to control a shutdown
- · How to pick project management software
- What to do if a shutdown runs into trouble
- . How to learn from mistakes and institutionalize lessons learned



# Cybersecurity for Industrial Automation





### **Future Focus**

- Suggestions from past students
- Expertise of current instructors
- Research and benchmarking
- Suggestions from publishers



### Further information?

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